



Address: 47, Umezu-Takase-cho, Ukyo-ku, Kyoto 615-8686 Japan Tel. +81-75-861-3151 Fax. +81-75-864-8312 Web. http://nissin.jp/e

#### Sekison-tei

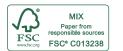
Sekison-tei was the beloved mansion of noted writer Junichiro Tanizaki, which was initially known as Senkan-tei. The almost century old compound faces the Tadasu no Mori Forest of the Shimogamo Shrine World Heritage Site, and its Sukiya-style building and pond with surrounding path made it a favorite of Tanizaki. He passed over the residence to Nissin in 1956 when he left Kyoto. At that time, he requested that the mansion be maintained in the same condition since he wanted to see it on his visits to Kyoto. The name Sekison-tei was given by Tanizaki, and a framed calligraphy piece written by Tanizaki bearing this name hangs in the main house.

The Nissin Electric Group continues to preserve Sekison-tei in the same condition as Tanizaki left it some 58 years ago as a symbol of its code of conduct "Integrity, Trust and Long-term Relationships."











Editorial Policy
Message from the President
Company Data and Management Policy
Group Companies and Sites in Japan
Businesses and Products
Power System Equipment
Charged Beam Equipment and Processing1
■ Renewable Energy and Environment1
■ Life Cycle Engineering — 1
Special Feature
Power conditioners — advanced power conversion equipment supporting the

Our	Commitment to CSR	·· 15
	Customer Trust	17
	Employee Mutual Trust	- 18
	Partner Trust	- 19
() In (II)	Shareholder Trust	20
	Societal Trust	. 21
<u> </u>	Initiatives for Fair and Transparent Corporate Management	22
Ť	Environmental Initiatives	23

 Corporate Social Responsibility (CSR): The responsibilities that a company maintains toward stakeholders involved in its business activities. These responsibilities include fair business practices. product quality improvements, environmental consideration, and helping to build a sustainable society for the future.

This report presents an overview of the Nissin Electric Group and its business activities from fiscal 2013, as well as its approach to corporate social responsibility (CSR). The results of our core CSR activities from fiscal 2013 can be found in the table on page 16. Our responsibility and actions with stakeholders are summarized around the Five Trusts of our Code of Conduct. Photographs of our employees, who form the front lines of our CSR efforts, are used throughout the report to convey our activities in a clear and concise manner.

#### Reporting period: April 1, 2013 to March 31, 2014

June 2014 **Previous edition:** June 2013 Next edition: June 2015

#### Reporting Areas and Scope

#### Society

Nissin Electric Co., Ltd. and the following seven affiliates in Japan NHV Corporation / Nissin Business Promote Co., Ltd. / Nissin Denki Shouji Co., Ltd. / Nissin Systems Co., Ltd. / Nissin Ion Equipment Co., Ltd. / Nippon ITF Inc. / Nissin Pulse Electronics Co., Ltd.

#### The environment

Nissin Electric Co., Ltd. and the following five affiliates in Japan NHV Corporation / Nissin Business Promote Co., Ltd. / Nissin Ion Equipment Co., Ltd. / Nippon ITF Inc. / Nissin Pulse Electronics Co., Ltd.

\*The initiatives of certain overseas affiliates are also highlighted.

GLOBAL This mark denotes a section on our overseas initiatives.

#### **Reference Guidelines**

Environmental Reporting Guidelines 2012 by the Ministry of the Environment, Japan

Sustainability Reporting Guidelines G3.1 by the Global Reporting Initiative (GRI)

#### Origin of Company Name

spread of photovoltaic systems

Development and Provision of SOLARPACK®

#### 湯之盤銘曰 苟日新 日日新 又日新

Source: Great Learning, one of the Four Books of Confucianism

The name "Nissin" is derived from the inscription on the basin used by Emperor Tang, the founder of the Yin Dynasty (17th - 11th century B.C.). This inscription means: "Truly new each day. New each and every day. Again, new each day." According to the Great Learning, one of the Confucian classics known as the Four Books, the noble and benevolent ruler engraved these words on the basin, which he used every morning, as a constant reminder of the importance of making continuous and untiring efforts to improve himself every day.

Combining the two Chinese characters, nichi (day) and shin (new), used in this inscription, the company name was created so that, following this precept, we would strive to develop original and innovative techniques each and every day to forge a bright future for both people and technology.







# Contributing to a better society with our business spirit: "New each day"

This year marks the second publication since we began publishing our CSR report as the Nissin Report. The reason for this change was because we wanted to convey to all stakeholders the Nissin Electric Group's activities as a contributing member of society that include our business overview, social contributions through our business activities and unique community-centered contributions. I sincerely hope that readers will be able to have a much broader and more in-depth understanding of the Nissin Electric Group's activities through this report.

Already 104 years have passed since the Nissin Electric Group first began as a manufacturer of electric instruments in Kyoto. I believe the growth we have achieved over the past century can be attributed to our ability to continually deliver products, technologies and services that contribute to society while also receiving the support of countless stakeholders. The driving force behind this success can also be found in the meaning of our company name, which can be interpreted

The name Nissin embodies a commitment to continually and seamlessly make efforts toward creating something new, no matter how small or trivial. Since its founding, the Nissin Electric Group has placed this commitment at the very core of its activities, incorporating emerging trends in business environments and markets, developing new technologies, supplying new products to customers, and continually making efforts to constantly change as a corporate group and start anew. I believe this process forms the very essence of the driving force behind our growth for the past century.

Nissin Electric Group employees today continue to wear a company pin that bears the name of the company at its founding as a reminder to build experience and help create a new company by constantly taking on the challenges of new jobs with a new, fresh mindset. This is because they believe working hard like this will help them to contribute to the development of a better society, despite the various changes taking place in our environment, and in turn lead to their personal growth.

I conclude my message for the Nissin Report 2014 by humbly asking for your continued support and patronage of the Nissin Electric Group as we move forward with our efforts to continually tackle new challenges each and every day under our business spirit of "New each day."

June 2014





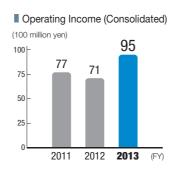


## Aspiring for greater growth as a multinational company that supports society and industry

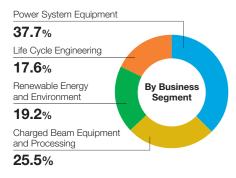
#### Company Outline (as of March 31, 2014)

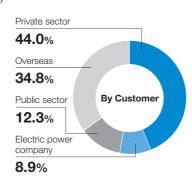
Company NameNissin Electric Co., Ltd.IncorporatedApril 11, 1917Stated Capital10,252,840,000 yenEmployees4,720 (consolidated)Issued Shares107,832,445 sharesStock Code6641 (First Section of the Tokyo Stock Exchange)OperationsManufacture and sales of electrical equipment and instruments as well as ancillary construction

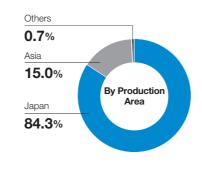
Net Sales (Consolidated)
(100 million yen)
1,200 - 1,003 1,033 1,099
900 - 600 - 300 - 900



#### Composition of Net Sales (Consolidated; fiscal 2013)

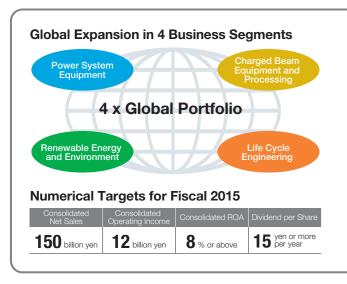


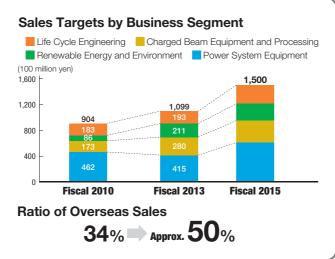




#### Medium-to-Long-Term Business Plan "VISION 2015"

The Nissin Electric Group is currently implementing initiatives under a five-year medium-to-long-term business plan called "VISION 2015" that was launched in fiscal 2011. Under this plan, we are working to achieve the numerical targets of 150 billion yen in net sales and 12 billion yen in operating income by fiscal 2015, marking a 150% increase, respectively, over the five-year period. The main focus of this plan is to leverage our core technologies to make our operations more multifaceted and more global in nature. To that end, we have added two new segments, Renewable Energy and Environment, and Life Cycle Engineering, to our existing core businesses of Power System Equipment, and Charged Beam Equipment and Processing. We will take a balanced approach to growing each of these four segments and exert our best efforts to expand each segment globally. By doing so, our aim will be to transform ourselves into a group of companies that can achieve more stable and sustainable growth.





1910	Founded as Nissin Kogyo.		gas insulated switchgears. (2006, Changed the name to Beijing Hongda Nissin Electric Co., Ltd.)
1917	Incorporated as Nissin Electric Co., Ltd.		
1937	Constructed head office plant in Ukyo-ku, Kyoto (current location).	2002	Established Nissin Electric Wuxi Co., Ltd. in China to manufacture and sell voltage transformers for gas insulated switchgears.
1945	Took over the capacitor production business of Sumitomo Electric Industries, Ltd.	2005	Nippon ITF Inc., an affiliated company conducting thin-film coating services, became a subsidiary of
1963	Built the Maebashi Works.		Nissin.
1968	Merged with Rissei Electric Co., Ltd. Built new works at Kuze and Kujo.		Established Nissin Ion Equipment Co., Ltd., Shiga Plant / Plasma Technology R&D Center in Shiga Prefecture.
1970	Started business of charged particle accelerators, and established Nissin High Voltage. (2003, NHV Corporation took over the business of Nissin High Voltage.)		Established Nissin Electric Vietnam Co., Ltd. as a subsidiary for subcontracting the manufacturing and processing of industrial components.
1984	Established Nissin Systems Co., Ltd. for software development and systems design.	2007	Became a consolidated subsidiary of Sumitomo Electric Industries, Ltd.
1987	Established Nissin Electric (Thailand) Co., Ltd. to manufacture and sell medium-voltage capacitors and electronic components.	2010	Established Nissin Ion Equipment USA, Inc. to carry out installation, adjustment, modification, maintenance and inspection work for semiconductor manufacturing
1991	Established Nissin Allis Electric Co., Ltd. in Taiwan		equipment.
	to manufacture and sell SF6 gas insulated capacitors and gas insulated switchgears.	2011	Established Nissin Ion Hightech (Yangzhou) Co., Ltd. in China to manufacture and sell semiconductor
1995	Established Nissin Electric Wuxi Co., Ltd., the company's		manufacturing equipment.
	first joint venture in China, and commenced manufacturing and sales of capacitor voltage transformers.		Established NHV Accelerator Technologies Shanghai in China to manufacture and sell electron-beam
1999	Established Nissin Ion Equipment Co., Ltd. for the manufacture, installation, and servicing of ion implanters for manufacturing semiconductors and FPD.		processing systems.
2001	Established Nissin Electric Wuxi Power Capacitor Co., Ltd. in China to manufacture and sell power capacitors. (2004, Changed the name to Nissin Electric (Wuxi) Co., Ltd.)		
	Established Beijing Beikai Nissin Electric HV Switchgear Equipment Co., Ltd. in China to manufacture and sell		

Corporate Logo
ELECTRIC
A unified corporate logo for all Nissin Electric Group companies

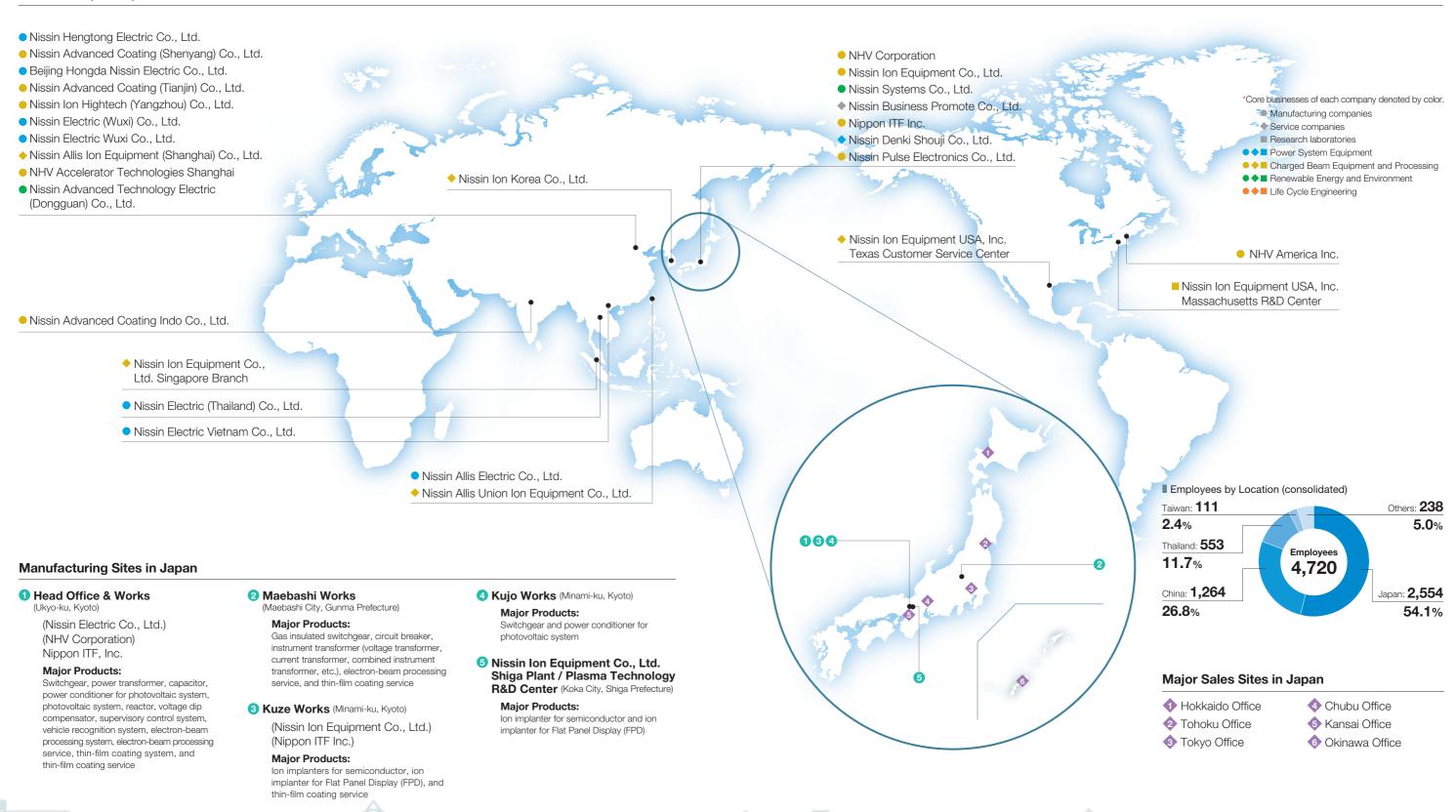
#### Research and Development (R&D)

History

Making use of the R&D results that we have accumulated over a long period, we are working to create stable energy systems, manufacture products that contribute to reductions in CO<sub>2</sub> emissions and develop next generation products applying our charged particle beam-oriented techniques. We are also committed to developing new techniques on a daily basis so that we can continue to grow as a global company that provides environmental and energy solutions while contributing to society.

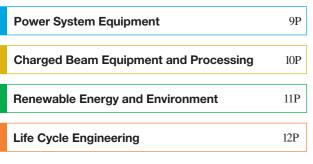
# Expanding globally by establishing manufacturing sites in areas where our core technologies can contribute to the development of the local economy

#### **List of Group Companies**



# Pursuing safety, stability, and efficiency as a leader in the electrical infrastructure supporting industry and society

The Nissin Electric Group supplies a wide range of products and services that support well-rounded social and industrial infrastructure, with an emphasis on power system and energy equipment. We will constantly create products and technologies essential for the world by leveraging our proprietary high voltage, vacuum, as well as monitoring and control technologies developed over the course of our more than 100-year history.

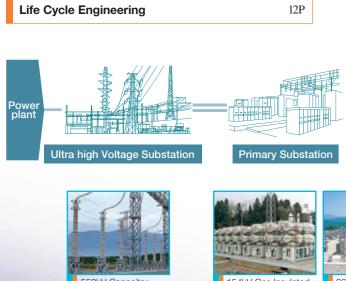


















Electrical Railroad







Renewable energ





#### **Charged Beam Equipment and Processing**

## Ensuring safe and efficient supply of electricity



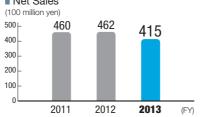
#### Segment Overview

#### Pursuing stable supply systems and thriving in renewable energy

This business segment focuses mainly on substation equipment, which converts power voltage to a level suitable for equipment. The equipment monitors and controls the voltage level to ensure safe and efficient energy supply from a power station. Our 66/77kV Gas Insulated Switchgear, which enjoys the top market share in Japan for nine consecutive years running, demonstrates unparalleled compactness thanks to Nissin Electric's unique high-voltage technology. Power capacitors designed for use by electric power companies have in recent years accounted for close to a 100% share of the domestic market, for which the company is called "Nissin for Power

In fiscal 2013, in addition to our conventional substation equipment, we delivered a large volume of grid connection equipment that connects generated electricity to the grid of electric power companies, given the increase seen in renewable energy generated from mega solar and other facilities. Outside of Japan, we are accelerating our sales activities in the ASEAN region where further economic growth is expected and where many Japanese companies are making inroads.

# Share of Total Sales Net Sales (100 million ven)



,00

#### Gas Insulated Switchgear (GIS)



#### Switchgear (SWG)

Switchgears deliver electricity throughout a substation, switching power sources and protecting equipment. We supply a broad range of switchgears ideally suited to each individual installation site



#### **Power Capacitor**

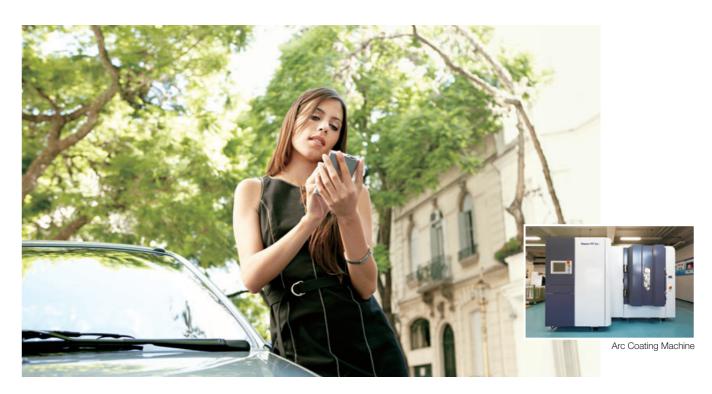
Power capacitors are connected to power grids for power factor corrections or voltage regulations. Power capacitors help to promote quality and reliability of power systems



#### **Capacitor Voltage Transformer** (CVT)

A CVT is installed to accurately convert high voltage and large current into the applicable voltage and current for electric instruments or

# Contributing to higher performance of state-of-the-art equipment



#### **Segment Overview**

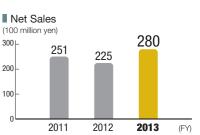
#### Supplying amassed technologies to global growth markets

In the charged beam equipment and processing business, we apply our long nurtured high-voltage and charged particle technologies to manufacturing equipment for cutting edge products. These include ion implanters used for manufacturing semi-conductors and small/medium high-definition flat panel displays, electron beam processing systems used for improving the quality of automobile tires and electric wires, and thin-film coating services designed to improve the performance of tools and automobile parts. This business segment offers potential for future growth.

In fiscal 2013, we shipped nearly 100 ion implanters for FPD, once again earning us the top share of the international market. Additionally, we carried out sales activities for electron beam processing systems in China, where demand is growing, Russia, and Latin America, and expanded our delivery destinations to 28 countries around the world.

#### Share of Total Sales





#### Ion Implanter for FPD

Ion implanters for small/medium high-definition FPD are essential for manufacturing small/medium high-definition displays used in nigh end mobile devices such as smartphones



#### **Electron-beam Processing System**

An electron-beam processing system is used to manufacture heat resistant coated electric wires, heat-shrinkable tubing, polyethylene foam, and automobile tires. Electron-beam processing systems are also being widely used in an increasing number of other applications, such as for sterilization of medical equipment, and in environmental protection.



#### **Thin-film Coating Service**

Thin-film coating services are provided using equipment designed for surface coating work on automobile parts, tools and molds, among others. The latest equipment is able to form coatings quicker and at a lower cost than conventional equipment, enabling roughly double the production volume.

10



#### Ion Implanter for Semiconductor

An ion implanter for semiconductors is an essential piece of manufacturing equipment used to make semiconductor devices found in computers, mobile devices, and a host of other digital products. They use the same



#### **Life Cycle Engineering**

## Coping with global social needs



#### Segment Overview

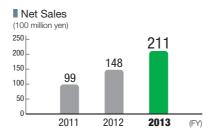
#### Exceeding the expectations of users with our technological prowess

This business segment addresses social needs identified on a global scale, such as use of renewable energy sources, subsequent need for more stable electric power systems, electricity infrastructure improvement and shortage of water resources. In the renewable energy business, we provide power conditioners and photovoltaic generation systems, as well as products used for construction of next-generation power transmission and distribution systems (Smart Grid). In the environment business, we offer electrical equipment and energy management system (EMS) related products for water treatment facilities.

In fiscal 2013, we saw strong orders of electrical equipment for water treatment facilities and continuing robust demand for power conditioners thanks to Japan's feed-in-tariff system for renewable energy. Given this demand, we developed new models to match the needs of users and expanded our lineup.

#### Share of Total Sales





#### **Power Conditioner** for Photovoltaic System

A power conditioner transforms direct current electricity generated in the photovoltaic module into alternating current electricity. Our newly developed outdoor power conditioners are easy to install, which facilitates the reduces costs



#### Photovoltaic System

A photovoltaic system requires a photovoltaic module, power conditioner, grid connection facilities, and instrumentation for monitoring generation and operation statuses. We deliver photovoltaic systems that maximize the amount of power generated based on installation conditions and configuration optimization



#### **Supervisory Control System** for Waterworks

A supervisory control system for waterworks monitors and controls the operations of waterworks facilities, key lifelines in society, to improve water quality in various applications and reduce energy consumption. Supervisory control systems for rainwater storage facilities used to combat flooding help to protect urban areas from floods

# **HEMS (Home Energy Management System)**

A Home Energy Management System, or HEMS, controls electrical appliances such as air conditioning units and displays a home's total power usage on applications for smartphones and tablet devices An HEMS can automatically and manually cut a consumer's electricity usage based on their lifestyle habits because of its compatibility with demand

## Delivering trust and peace of mind with a focus on the customer



#### Segment Overview

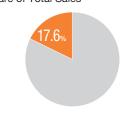
#### Providing support at every stage of the equipment life cycle

Over the entire life cycle of Nissin Electric Group products delivered to our customers, we provide comprehensive support services, spanning from installation work to on-site testing, maintenance, facility assessment, and renewal.

Life Cycle Map

Our basic philosophy is defined by the phrases "safety and quality first" and "trust and peace of mind from the customer." Our many years of experience and excellent technological prowess enable us to supply the optimal service to each individual customer. Going forward, we will expand our life cycle engineering business and further enhance customer satisfaction by developing new services.

#### Share of Total Sales





#### Installation Work

With safety and quality being our number one priority, we carry out delivery, installation, assembly, and cable connection work in full compliance with various standards, regulations, and laws, and in an environmentally friendly





We carry out regular maintenance inspections and replace parts at the end of their life to prevent damage or accidents before they happen and to extend service life. Our commitment to the customer covers the entire life cycle of their equipment.



## 4 Facility Assessment

3 Maintenance

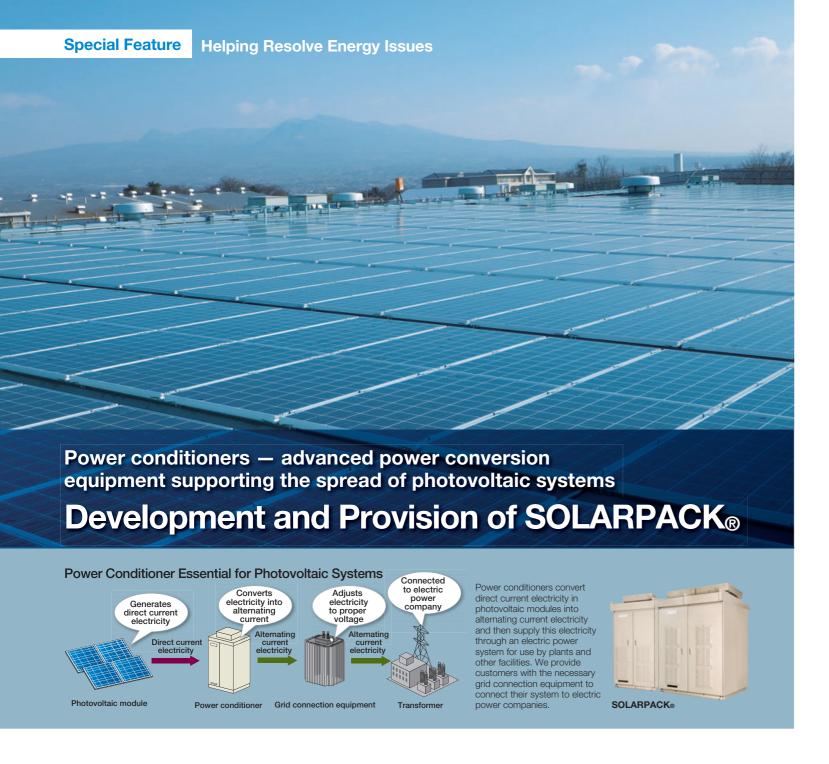
Facility assessments are carried out to evaluate the entire equipment system to check for aging electrical equipment after a prolonged period of use. This enables us to propose renewal plans. replace parts and extend service life, while

12



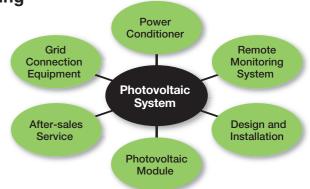
2 On-site Testing

We carry out testing and adjustments for each facility and also comprehensive testing of all plant facilities to ensure our electrical equipment is installed and used correctly. Our equipment s then handed over to the customer after fulfilling any requests for systemization.



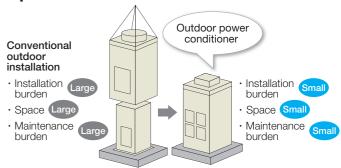
Supporting photovoltaic systems that meet the needs of society and customers with total engineering

Large capacity photovoltaic systems require systemization and grid connection equipment. Nissin Electric retains a broad range of products and expertise unique to a heavy electric machinery manufacturer, including 66/77kV Compact Type Gas Insulated Switchgear and an Islanding Phenomenon Detection Device. Our total engineering services based on our solid track record span from proposal to design and installation, and after-sales services. This enables us to deliver peace of mind to customers and fulfill their requirements.



Outdoor power conditioner facilitating easier photovoltaic system installation newly added to our lineup

Most power conditioners for photovoltaic systems are installed outdoors. Previously, however, indoor power conditioners were the mainstream and these were placed inside an outdoor installation. We found that having to supply both the outdoor installation and power conditioner was a major inconvenience for installation work. This is why we developed a standalone outdoor power conditioner in fiscal 2013. With both indoor and outdoor models in our lineup we are able to facilitate the smooth and easy installation of photovoltaic system equipment.



▼ Achieves Greater than 95% Conversion Efficiency, Conserving Resources and Reducing CO₂ Emissions

**Power Generation** Approx. 100,000 kWh Amount of CO<sub>2</sub> Reduced Approx. 30 tons

Amount of Oil Reduced Approx. **25,000** <sub>ℓ</sub>

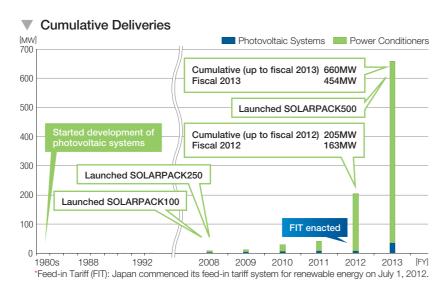
SOLARPACK achieves greater than 95% conversion efficiency and is able to reduce the loss of generated electricity By curbing this electricity loss, it can generate and store more electricity, which helps conserve energy and resources.

\*When using a 100kW photovoltaic system for a one-year period Location: Kyoto Orientation: South Angle: 20 degrees

## Contributing to the spread of photovoltaic systems since the 1980s

In Japan interest grew in alternative energy sources to oil following the oil shock of 1973. With national policy buoying efforts, we launched the development of photovoltaic systems and over the years we have systemized the business by adding power conditioners as well as installation and maintenance work to our portfolio.

In fiscal 2013, we increased production of power conditioners and were able to deliver a host of different products, contributing to the spread of photovoltaic systems. Moving forward, we will strive to continually improve the technology to respond to the needs of society.



#### **Examples of Delivered Photovoltaic Systems**





Sendai Solar Power Station May 2012

2 000 kW

## Mega solar project constructed on the rooftop of a plant



Marusumi Paper Co., Ltd. Photovoltaic Systems for Umenoki Warehouse

#### Megawatt class system supplied to Latin America



Republic of Costa Rica nstituto Costarricense de Electricidad (ICE)

## Pursuing a systematic approach to CSR activities with a focus on the autonomous involvement of each and every employee

## Corporate Principles and Five Trusts

#### Combining our fundamental approach and unwavering commitment to business

Since its founding in 1910, the Nissin Electric Group has constantly refined its original technologies and delivered high quality products and services to its customers. Through this, we have earned the trust of customers and continually strived to make contributions to the fundamental needs of society and industry.

The Corporate Principles of the Nissin Electric Group and the Five Trusts, both drawn up in November 2005, represent the combination of our fundamental approach and unwavering commitment to business.

#### Corporate Principles of the Nissin Electric Group

#### Mission - Forge a bright future for both people and technology

With the aim of realizing a sustainable society, gentle to humans and the environment, Nissin Electric develops original technology to meet the fundamental needs of society and industry.

#### Company Code of Conduct - Integrity, Trust and Long-term Relationships

We take the following Five Trusts as the point of origin for our activities. Through these Trusts, we strive to promote the growth of the company and foster the personal development of its employees.

# **Customer Trust Employee** Shareholder **Mutual Trust** Trust **Five Trusts** Partner Trust Societal Trust

#### **Basic Policies**

#### The Nissin Electric Group's Basic Policies for **CSR** Activities

- (1) Accomplish our Mission, "Forge a bright future for both people and technology," and the Company Code of Conduct, "Integrity, Trust and Long-term Relationships."
- (2) Empower each and every employee to get involved willingly and steadily in CSR activities, based on the approach above.

#### Domains of CSR Activities

Earn the trust of customers, shareholders, society

and partners, and employee mutual trust



Pursue fair and transparent corporate management



Take the initiative in protecting the environment through our core businesses

#### **Promotion Structure**

#### **Promoting activities through the CSR Promotion** Committee

The CSR Promotion Committee is a company-wide organization that forms the heart of our CSR activities. The committee exchanges information with overseas subsidiaries and implements activities tailored to individual issues found in each respective country. The results of the committee's initiatives are reported to senior management, including board of managing directors meetings, for appropriate directions and feedback, enabling the committee to conduct ongoing CSR activities.

#### Nissin Electric Group CSR Promotion Structure



## Targets, Results and Plans of CSR Activities

Domain / Target		Core Focus Areas	Fiscal 2013 Results	Fiscal 2014 Plans	
		Quality improvement activities	Implemented and raised awareness about the 3H (Hajimete, Henkou, Hisashiburi) perspective and improved quality of design reviews	Implement and raise awareness about the 3H (Hajimete, Henkou, Hisashiburi) activities and improve quality of design reviews for each stage (usage risk, design, installation, maintenance, delivery)	
	Customers Enhance satisfaction	Customer satisfaction enhancement activities	Carried out customer evaluation survey (questionnaire) on e-mail newsletter "Techno- Letter" and set up toll free hot line 24-hours a day	Report the results of the customer questionnaire on sales departments (each branch and subsidiary), discuss improvement measures between sales departments and the Quality Administration Department	
		Promotion of life cycle engineering	Expanded facility assessment business for new equipment, examined/liberalized facility assessment technologies, and introduced life cycle engineering business activities to employees	Create a new lineup of assessment services to expand maintenance and renewal, and introduce life cycle engineering business activities to employees	
	Shareholders Enhance satisfaction	Proactive information disclosure	Expanded information disclosures and revamped the shareholder/investor information page of our corporate website	Expand disclosure details and expand information disclosed on our corporate website	
	Society	Support development of the next generation	Organized on-site science classes for elementary school students, hosted trainees, dispatched speakers to the Kyoto Industrial Association, donated scholarship funds to an elementary school in Hue, Vietnam, and supported the activities of local elementary and junior high schools	Organize on-site science classes for elementary school students, host trainees, dispatch speakers to the Kyoto Industrial Association, donate scholarship funds to an elementary school in Hue, Vietnam, and support the activities of local elementary and junior high schools and facilities	
	Help make local communities a better place	Support environmental protection activities	Supported the activities of the Kyoto Modelforest Association, and took part in clean-up activities for rivers around our offices	Support the activities of the Kyoto Modelforest Association and participate in clean-up activities	
Trust		Support sports and cultural activities	Sponsored Kyoto Sanga F.C. of the J-League (professional soccer) and the Kyoto Marathon, maintained Junichiro Tanizaki's Sekison-tei heritage residence and hosted researchers	Sponsor Kyoto Sanga F.C. and the Kyoto Marathon, maintain Junichiro Tanizaki's Sekison-tei heritage residence and host researchers	
	Partners Enhance satisfaction	Promotion of CSR procurement	Created a draft version of CSR procurement guidelines and thoroughly conveyed information about CSR procurement guidelines	Thoroughly convey information about CSR procurement guidelines	
		Optimize diverse workforce	Utilized job rotations, maintained statutory employment rate of persons with disabilities, and hired talented foreign engineers	Utilized job rotations, maintained statutory employment rate of persons with disabilities, and hired talented foreign engineers	
		Promote educational and training opportunities that support personal and professional growth	Increased human resource development opportunities, supported company-wide and department-level human resource development, promoted development through job rotations, passed down and cultivated core technologies and skills	Increase human resource development opportunities, strengthen development of mid-career hires (including global employees), promote development through job rotations, pass down and cultivate core technologies and skills	
	Employees Foster and enhance job satisfaction	Encourage a work-life balance	Formulated comprehensive measures on work-life balance, advertised work-life balance support system, promoted Eco Work Day, and promoted a company-wide "leave work on time" day	Disseminate information on smart activities and work method improvements, promote well-modulated work methods, carry out public relations activities for a work-life balance support system, and promote Eco Work Day and a company-wide "leave work on time" day	
		Strengthen communication	Shared information through internal public relations, and conducted employee satisfaction survey and utilized results	Share information using the company newsletter, and conduct an employee satisfaction survey and utilize results	
		Promote safety and health awareness	Promoted safety dialogue (Safety First), carried out safety awareness training, developed work procedural manuals, implemented traffic safety, improved the work environment, offered counselling by an industrial counselor, provided support through an employee assistance program, and provided interviews and guidance from industrial physicians	Safety and health activities and mental healthcare	
Corporate Management	Fair and Transparent	Sound compliance practices	Built and maintained the compliance implementation system and carried out various measures, strengthened and enhanced compliance at overseas subsidiaries, and raised awareness about compliance on a daily basis using the company newsletter and intranet, etc.	Build and maintain the compliance implementation system and carry out various measures, strengthen and enhance compliance at overseas subsidiaries, and raise awareness about compliance on a daily basis using the company newsletter and intranet, etc.	
	Corporate Management	Sound risk management practices	Revised the business continuity plan (BCP), carried out disaster preparedness drills, identified company-wide risks	Carry out disaster preparedness drills and identify company-wide risks	
		Sound information security measures	Revised measures at the head office and domestic subsidiaries and carried out various measures for overseas subsidiaries	Revise measures at the head office and domestic subsidiaries and carry out various measures for overseas subsidiaries	
The Environment	Environmental Initiatives		Please see pages 25 and 26.		

- Eco Work Day: One type of work-life balance initiative implemented in the electrical equipment sector
- Business Continuity Plan (BCP): A plan for ensuring the continuity and quick restoration of business operations during an emergency

16

Engaging in activities from the perspective of the customer to make sure that Nissin Electric is always helpful to and trusted by customers

Using a cooperative framework with all the group's strength to ensure that employees, which support our growth and are our direct contact with society, can live a stable life and find purpose through their work



#### Providing Expertise and Technologies

## Supporting improved maintenance techniques by helping develop electrical engineers

The NISSIN Techno Academy (NTA), which opened in 2006 as an in-house training center, is a technological training facility with demonstration equipment that focuses on the concept of learning with the five senses in order to pass down technologies and skills.

Since 2008, NTA has assisted customers with the development of electrical engineers and as of March 31, 2014, NTA had held the popular substation equipment maintenance class for customers a total of 40 times for close to 400 participants. Lectures combine classroom learning with hands on experiences and are led by Nissin Electric's veteran engineers with in-depth experience in maintenance and who are able to provide answers to questions and concerns of participants.

To further enhance the quality of training, feedback is collected through a survey held after every session and used to make improvements to the curriculum. For example, in response to feedback about how it was difficult to experience a fault current analysis, we created equipment that simulates an electrical accident and teaches participants to identify a fault current visually.

Moving forward, we will aim to make the training curriculum easier to understand to accommodate feedback provided by customers.



Training using demonstration equipment

#### Global Quality GLOBAL

#### Sharing and standardizing quality information from every production area

We organize quality workshops to standardize management methods and tools as well as share quality management information of domestic and overseas subsidiaries, complaints and preventive measures and examples of improvements to maintain the same level of quality achieved in Japan at all of our production bases. The entire Nissin Electric Group is working together to achieve global



Quality workshop held in China

17

#### **Preventing Accidents and Failures before They Happen**

#### Introduction of the 3H activities

We launched 3H activities to incorporate perspectives on how to prevent risks even in accident-prone or failure-prone situations before they occur. To ensure effective practice of these measures, we distributed manuals to every subsidiary and organized briefings for the person in charge of manufacturing departments. The 3H activities represent an initiative aimed at further stabilizing



Requesting all workplaces to assist in the effort

## Glossary •

3H stands for Hajimete [first time], Henkou [change], and



Hisashiburi [long interval]). This refers to a situation where frequent mistakes or failures on the job are confirmed and steps are taken to prevent such mistakes or failures from



Developing Globally-minded Human Resources GLOBAL

## Launch of the "Overseas Short-term Trainees System" for junior and mid-career employees

In August 2013 we launched the "Overseas Short-term Trainees System" to increase opportunities for junior and mid-career employees to gain international experience and develop the global leaders of tomorrow. Training takes place for a period of between three and six months at overseas subsidiaries and focuses on different business practices and the local culture.

Trainees create their own learning tasks and pursue these through activities arranged with the assistance of the host company, providing trainees with actual experiencing working overseas. Training not only fosters a global perspective in trainees, but also provides solutions to the host company, resulting in a win-win relationship that bridges human resources and develops stronger collaboration.

Employees that have completed their training have remarked that, despite the language and customs barrier, they were impressed a great deal by the hard work of the employees at the host company, they expanded their professional horizons, and they understood global issues the company is facing. It is our hope that this training will develop human resources that are dependable and will play an important role at Nissin Electric in the future.



Providing instructions on how to assemble a gas insulated switchgear

#### **Fostering Job Satisfaction**

#### Enhancing employees' skill sets through systematic training

The Nissin Electric Group's human resource development programs have been consolidated and systemized in a single platform called NISSIN Academy, in order to further enhance systematic training that enhances the skill sets of every individual working at the Nissin Electric Group. By running these programs essentially as a single school and providing group-wide access, our goal is to increase the number of participants and enhance the effectiveness of our training programs.

#### ■ Structure of the NISSIN Academy



#### **Utilizing a Diverse Pool of Human Resources**

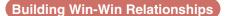
#### WING-NET - network for female employees led by female employees

WING-NET is a network for establishing horizontal connections between female employees. Events and networking sessions are held at each business site and once every year the entire network meets. Relationships and connections that transcend organizations have proven very beneficial in fostering female-friendly workplace environments.



Striving to accommodate our business partners in a fair and honest manner, and recognizing that growing together with our business partners will help enhance customer value and our competitiveness





## Maximizing return loads by sharing vehicle deployment plans

Maebashi Works' Transportation Group provides its monthly vehicle deployment plan to its business partners that it contracts to transport products. Although this is a very rare initiative for a company that manufacturers products after receiving an order, it does help business partners to maximize return loads after our products have been delivered, providing benefits for both parties. We also hold round table discussions regularly with our shipping and packaging business partners as well. During these discussions, we brief them on our business plan for the next fiscal year and share analysis and measures for accidents or complaints that occurred during shipping or packaging. The active talks ensure that products are surely and safely delivered to customers.

I believe this innovative approach and our combined efforts are helping us to build long-term relationships of trust with business partners.



Business meeting with a shipping company

# Satoshi Koshiro Yuka Imasato

A More Open General Shareholders' Meeting

## Promoting two-way engagement with shareholders

Nissin Electric considers general shareholders' meetings as an ideal platform for direct engagement with its shareholders, and has implemented a variety of measures geared toward these meeting to ensure that shareholders can better understand the business situation of Nissin Electric Group. We schedule our general shareholders' meetings to avoid dates when many other companies hold their meetings to ensure more of our shareholders can attend. At these meetings, the president himself discusses the Nissin Electric Group's issues and management policy using his own words in an easy-to-understand manner. We also use a large screen to ensure that everyone in attendance can see and set up small screens in the back and LCD monitors to the right and left of the venue that display the meeting simultaneously. Leveraging the location of the venue at our head office and works, we offer a plant tour after the meeting. In June 2013, the group visited the inspection line and warehouse for power conditioners used in photovoltaic systems, a major growth sector for us, as well as the plant for supervisory control equipment.



Plant tour held after the general shareholders'

#### **Communicating with Distributors**

#### Strengthening collaboration through detailed exchange of information

Our distributors represent an important partner who sells our products across every region of Japan. We hold nationwide meetings of our distributors where we brief them on our new technologies and product strategy, while also providing additional information on individual products. This nationwide meeting allows us to engage our distributors in detailed information exchanges and build relationships as a partner



Introducing a new project at the nationwide meeting of distributors

#### **Partnerships with Business Partners**

#### Collaboration with the Nissin **Electric Cooperative Association**

The Nissin Electric Cooperative Association was first established in 1951 as a processor mainly for suppliers with which the company maintained deep relationships. In 1964, it received approval as a cooperative business association and today there are 30 member companies. From its beginnings in the post-war period, the association has grown into a group of companies with technologies that can fully accommodate the diverse needs and demands of today. In the future, we will engage in friendly



President Hideaki Obata touring one of the Nissin Electric Cooperative Association's parts assembly plants

#### **Dividend Policy**

#### Enhancing corporate value and turning profits to shareholders

Nissin Electric recognizes that one of its most important management tasks is to produce appropriate shareholder returns, while also fulfilling its responsibility to shareholders to continually enhance corporate value of the mid to long term. Our commitment is to provide a stable dividend based on our imposed payout ratio and amount of retained earnings commensurate with earnings results and future outlooks.

## Payout Ratio Total dividend per share (ven) 12 2012 2013 2011

#### **Company Presentations for Individual Investors**

#### Aiming to increase the number of individual investors

We held company presentations where our executive officer in charge of IR made a presentation on the company's businesses and earnings performance to individual investors, aiming to broaden understanding in the Nissin Electric Group and encourage people to become shareholders. In fiscal 2013, we held these presentations in September 2013 and February 2014, drawing a combined total of approximately 120 individual investors.



Company Presentation

#### Information disclosure / Dialogue

- Shareholder plant tours (held annually)
- Investor Relations section of website
- Publication of To Our Shareholders in Japanese (biannually)
- Publication of Annual Report (annually)

Leveraging our expertise as an electrical equipment provider, taking part in a host of community fellowship activities inside and outside of Japan to help develop the next generation and co-exist with the local community



#### Supporting Youth Development

## Expanding the size of the science classes that feature a solar car

We began organizing on-site science classes at local elementary schools in fiscal 2010 in order to increase the number of elementary school students interested in science by utilizing our technologies. In fiscal 2013, we organized classes at a total of 15 schools, which included 10 schools in the area near our head office and works in Kyoto and five schools near Maebashi Works.

These on-site science classes are held for fourth graders that already learned about photovoltaic power at school and involve having everyone test drive a small solar car designed and assembled by employees. During the class, students learn about how a solar car works and about its photovoltaic panels, battery and motor. The children are always impressed, saying now they like science even more and one day they want make and drive their own solar car. We believe that these on-site science classes provide an opportunity to spark children's interest in science through experience, while also imparting the importance of using and storing photovoltaic and other renewable energy.



Test driving a solar car during an on-site science class

#### **Community Fellowship Activities**

## Clean-up activities around Kujo Works

Every morning different groups of two employees help clean up the area surrounding Kujo Works (Minami-ku, Kyoto) for 30 minutes before the work day. We plan on continuing this initiative as we believe clean-up efforts form an important part of our engagement with the local community.



Clean-up activities around the works

#### **Toward a More Open Company**

## 50-year anniversary celebration held for the Maebashi Works

The Maebashi Works, which commenced operations in 1963, employs a workforce of around 650 people that manufacture gas insulated switchgears and transformers. On April 14, 2013, the Maebashi Works held an event commemorating its 50th anniversary. Local residents and elementary school students were invited to attend the event, which featured displays of products and a show by local performers



A fun-filled event with the local community

#### Glossary

An electric vehicle powered by solar energy. Sunlight is transformed into electricity using a solar cell, which in turn is used to power the electric motor.

Committed to strict compliance with all laws and regulations as well as to enhanced corporate governance

#### Corporate Governance Structure

#### Strengthening governance with audits

As the ultimate management decision making body, the board of directors determines and approves important matters and supervises the execution of business operations. Nissin Electric also appoints a board of corporate auditors. Additionally, the Internal Audit Department has been established as an organization that reports directly to the president and it carries out internal audits on the entire Nissin Electric Group while collaborating with corporate auditors and the accounting auditor.

#### Compliance

#### Establishing a promotion structure for compliance measures

The Compliance Committee, a company-wide cross-functional organization chaired by the president and Area Compliance Managers (ACM) from each workplace and domestic subsidiary work closely together to implement necessary measures for developing and strengthening systems. ACMs support the implementation of compliance measures in their respective areas and regularly check compliance with laws and corporate ethics to prevent violations before they occur.

#### **Promotion of compliance training**

In order to raise awareness about compliance, every year round table discussions are held between the Compliance Committee Secretariat and sales representatives covering public sector customers. In fiscal 2013, presentations were made on cartel regulations under Japan's Anti-monopoly Act and regulations against international corruption. After the presentation, a discussion was held on questions from daily sales activities and other topics.

In addition, compliance training was also held as usual. This year curriculum for business sites, branch offices, branches, and subsidiaries in Japan focused on cartel regulations and regulations against international corruption, while the curriculum for executive officer training addressed anti-corruption regulations in China.

#### **Help Line Desk**

In 2004, the Nissin Electric Group launched a Help Line Desk for employee comments and consultations regarding compliance issues in order to promote early detection as well as voluntary correction and resolution of compliance issues. Since 2007, we have strived to further augment this program by launching the Women's Help Line Desk staffed with dedicated female consultants, making it more approachable for female employees to seek consultation concerning harassment matters. Both hot lines have seen an increase in consultations and are being utilized more. We are also considering setting up a consultation hot line with an outside legal expert.

#### (Risk Management)

#### Making further enhancements to our risk management structure

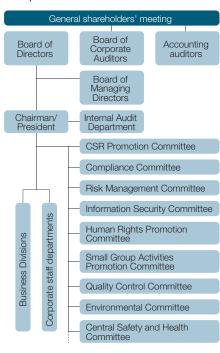
We set up the Risk Management Working Level Committee under the Risk Management Committee in order to establish a system for examining risk management and measures for the entire Nissin Electric Group, including business risk. Given the basic policy stated by the Risk Management Committee, the Risk Management Working Level Committee ensures the validity of discussed matters.

#### Respect for Human Rights

#### Continuing to raise awareness and provide training

The company-wide and cross functional Human Rights Promotion Committee continually conducts human rights education and training aimed at the resolution of human rights issues. In fiscal 2013, training curriculum for newly appointed managers, new hires, as well as all employees focused on mental health and human rights.

#### ■ Corporate Governance Structure



#### Glossary <

#### Compliance

The observance of all types of rules including laws and regulations as well as social norms in all business activities. The adherence to laws and business ethics.

#### • Area Compliance Manager:

A person from each workplace who is in charge of ensuring that sound compliance practices are followed. A division general manager or president of a subsidiary or affliate is nominated for Area Compliance Manager.

#### • Cartel

An agreement reached between companies to set prices in order to secure profits while avoiding competition with one another. This not only damages the interests of consumers, but can also delay technological innovation and cause economic stagnation.

Committed to reducing the environmental impacts of the entire Nissin Electric Group by developing environmentally conscious products and services and the utilization of the environmental management system



#### Proposing Environmentally Conscious Products

## Proposing technologies that help water and sewerage facilities reduce their environmental impacts

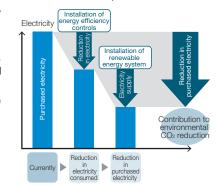
Water and sewerage facilities are an important piece of social infrastructure and they need to be operated in a safe and secure manner.

In recent years, there have been calls for these facilities to be operated in a more environmentally conscious manner to respond to changing socioeconomic conditions. This includes becoming more energy efficient, reusing resources, and implementing renewable energy.

Nissin Electric, using its long-standing experience in water and sewerage facility power conversion, operations, and supervisory control, is proposing a variety of solutions for customers to achieve optimal operational management and control

We analyze the operations of customer facilities and propose operational methods that are more energy efficient. Furthermore, we propose energy generating products powered by renewable energy produced from the unique resources of water treatment plants, which include water and methane gas, among others. These efforts are helping customers to reduce the impacts their facilities have on the environment.

#### ■ Purchased Electricity and Reduced **Environmental Impacts**



#### Overseas Initiatives GLOBAL

#### Subsidiary in China acquires ISO14001 certification

Nissin Hengtong Electric Co., Ltd. (NHE) acquired ISO14001 certification in fiscal 2013. NHE will continue to promote environmentally friendly management by continually providing training to raise employee awareness about the environment, conserving electricity and water, and reducing the use of office supplies



Employees taking part in an environmental training

#### Overseas Initiatives GLOBAL

#### Reducing CO<sub>2</sub> emissions from company-owned cars at our subsidiary in Thailand

Nissin Electric (Thailand) Co., Ltd. (NET) modified its entire fleet of product delivery trucks and sales vehicles to run on natural gas or LPG, curbing CO2 emissions. In particular, NET completely eliminated black smoke exhaust after switching from diesel engines to natural gas engines, which has greatly reduced its impact on the environment.

A truck that is powered by LPG

An international standard on the environment established

to minimize the impact that corporate and production

 Life cycle assessment: A method of objectively and quantitatively evaluating and neasuring environmental impacts through every stage of a product, from resource extraction to manufacture and

#### Initiatives for Promoting the Spread of Environmentally Conscious Products

## Developed a simple global warming assessment method using product improvement activities

Life cycle assessments are critical for promoting global warming measures, and for companies such as Nissin Electric that primarily manufacture after receiving an order, applying life cycle assessments to every single product represents a major time consuming process.

Therefore, in 2010 we established methods to measure greenhouse gases from the basic design of the product, such as weight or the amount of electricity consumed. Using this method, we established quantitative mid-term targets for the environmental consciousness of our products and have carried out activities. With these quantitative targets in hand, we have been able to address global warming from a more comprehensive perspective. Additionally, this has also taught us about the importance of not only improving products but also promoting the spread of environmentally conscious products, and we are now focusing efforts on the sales of developed products.

\*Further details about these initiatives can be found in the Nissin Electric Review (No. 142) published in April 2014.

- Calculation Method for Indirect Emissions Caused by Each Product
- Σ (product design item x coefficient 1 x coefficient 2)

<u> </u>		
Product Design Item	Coefficient 1	Coefficient 2
Weight per unit	GHS coefficient of the product (2kg-CO <sub>2</sub> /kg)	ınits]
Chlorofluorocarbon emitted per unit	Greenhouse effect coefficient of chlorofluorocarbon, etc.	Total number of units
Electricity loss per unit	Electricity conversion coefficient x hours used during the life cycle	[Tota

#### **Measures against Air Pollution** GLOBAL

#### Air pollution mitigation measures at our subsidiary in China

Nissin Electric (Wuxi) Co., Ltd. (NW) in China continues to carry out ISO14001-compliant environmental activities. In fiscal 2013, NW installed new air collectors at its lubrication workplaces, product painting and drying rooms and product case cleaning facilities as a measure against air pollution. These air collectors are augmented with active carbon devices, which helped NW achieve its targets. Moving forward, NW will continue to carry out activities that are considerate of the environment.



Product cleaning system with a simple active



Painting line with the addition of an active carbon air collector

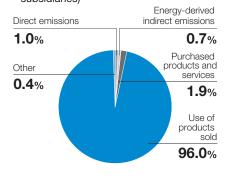
#### **Reducing Greenhouse Gases**

#### Calculating indirect greenhouse gas emissions

We measured the amount of indirect greenhouse gas emissions from Nissin Electric subsidiaries in Japan following the national government's Basic Guidelines on Calculating Greenhouse Gas Emissions in the Supply Chain Ver. 2.0.

As a result, we found that a large amount of greenhouse gas emissions are produced from the use of products sold. For this reason, moving forward we will focus on developing and promoting the spread of energy efficient products in order to reduce indirect greenhouse gases

■ CO₂ Emissions in the Entire Supply Chain Total: 1.64 million t-CO<sub>2</sub> (fiscal 2013; Nissin Electric and domestic subsidiaries)



#### **Biodiversity Initiatives**

#### Using FSC®-certified paper to print our public relations magazine

We are now using FCS-certified paper to print our largest public relations magazines as part of our biodiversity initiatives

FSC-certified paper is paper that receives certification for being made with wood products sourced from responsibility managed forests both from an environmental and societal perspective. The use of this paper promotes the protection of forests around the world.

ESC-certified paper is currently used to print the NISSIN REPORT, which combines our company profile and CSR report, our technology report called the Nissin Electric Review and our in-house magazine called Nissin, among others. We plan on increasing our use of FSC-certified paper going forward



Public relations magazines printed on FSC-certified



#### **Environmental Policy**

In accordance with our ISO14001-compliant environmental management system, we will strive to continually reduce our environmental impacts and improve our systems as well as prevent environmental pollution. We will assess the impact that all of our business activities have on the environment, stipulate environmental objectives and targets, and regularly revise these objectives and targets. We will comply with all environmental laws, regulations, agreements and other accepted requirements, as well as manage our compliance with each using a voluntary set of standards.

We will prioritize the next activities that aim to reduce environmental impacts.

1. Create Environmentally Conscious Products

Develop products that are considerate of the environment throughout their entire life cycle, from product design to usage and disposal.

- 2. Mitigation of Climate Change
- (1) Energy Conservation

Reduce energy usage and CO<sub>2</sub> emissions through energy conservation activities.

(2) Control SF<sub>6</sub> Emissions into the Atmosphere

Control the emission of electrical insulating gas (SF<sub>6</sub>) into the atmosphere. (Recovering a majority of SF<sub>6</sub> will have a greater effect on CO<sub>2</sub> reduction owing to equipment downsizing.)

#### 3. Discharge Limitation

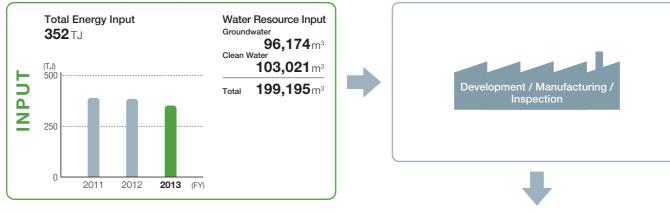
(1) Resource Conservation and Recycling

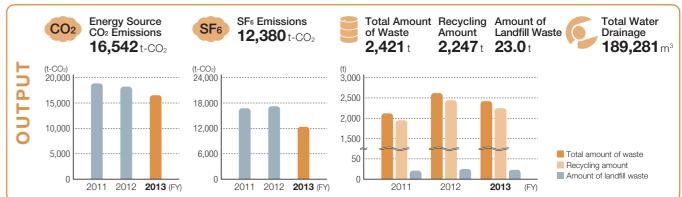
Promote conservation of resources as well as the reduction and recycling of waste for effective use of resources.

(2) Prevent Environmental Pollution

Prevent environmental pollution due to emission and leakage of volatile organic compounds (VOCs), effluent, oil, and chemical substances.

#### **INPUT-OUTPUT (FY2013)**





#### **Targets and Results**

Target of	Fiscal 2015				
Environmental Policy	Mid- to Long-Term Environmental Target	Environmental Target for Fiscal Year Results Ev		Evaluation	Example of Activities
Create environmentally conscious products	Contribute to reduction in greenhouse gas emissions for society through products and services (amount of indirect emissions)  • 20% reduction in CO <sub>2</sub> emissions compared to fiscal 2000	Implement measures for 20% reduction in fiscal 2015 compared to fiscal 2000	Implemented measures for 20% reduction in fiscal 2015 compared to fiscal 2000 (product energy efficiency, reduced product weight, and prepared public relations materials, etc.)	0	<ul> <li>Manufactured high efficiency products</li> <li>Designed and commercialized lighter weight equipment</li> <li>Reduced CO<sub>2</sub> emissions through more compact and smaller designs</li> <li>Carried out sales activities for environmental products</li> </ul>
2. Mitigation of climate change. (Energy conservation)	Reduce greenhouse gas emissions from business activities (amount of direct emissions)  • 5% reduction in energy-derived CO <sub>2</sub> emissions compared to fiscal 2010.	Reduce greenhouse gas emissions from business activities (amount of direct emissions)  • 3% reduction in energy-derived CO <sub>2</sub> emissions compared to fiscal 2010	Reduced energy-derived CO <sub>2</sub> emissions by 29% compared to fiscal 2010	0	<ul> <li>Improved average fuel economy of company vehicles</li> <li>Turned off non-essential lighting</li> <li>Strictly managed temperature of heating and cooling</li> <li>Achieved environmentally-conscious driving practices (turn off engine when stopped and prevented sudden starts and acceleration)</li> <li>Reduced the number of times employees used automobiles to travel somewhere on company business</li> <li>Reduced energy usage by cutting back on overtime hours</li> </ul>
3. Mitigation of climate change. (Control SF₅ emissions into the atmosphere)	Reduce greenhouse gas emissions from business activities (amount of direct emissions)  • Keep ratio of SF <sub>6</sub> gas airborne emissions at 2.0% or below	Reduce greenhouse gas emissions from business activities (amount of direct emissions)  • Keep ratio of SF <sub>6</sub> gas airborne emissions at 2.0% or below	Ratio of SF <sub>6</sub> gas airborne emissions was 1.3%	0	Carried out air sealing checks for delivery inspections     Inspected and maintained recovery equipment
4. Discharge limitation (Resources conservation and	Reduce volume of waste to total production by 5% compared to fiscal 2010	Reduce volume of waste to total production by 3% compared to fiscal 2010	Reduced volume of waste to total production by 3% compared to fiscal 2010	0	Carried out investigations into cause of emissions and proposed specific measures     Effectively utilized cardboard boxes and cushioning materials     Reduced the discarding of waste wood
Recycling)	Keep ratio of land filled waste at less than 1.0%	Keep ratio of land filled waste at less than 1.0%	Ratio of land filled waste was 0.9%	0	Thoroughly sorted     Optimized use of materials
5. Discharge limitation (Prevent environmental pollution)	Reduce emissions of volatile organic compounds (VOC) into the atmosphere -5% reduction compared to fiscal 2010	Implement measures for 5% reduction compared to fiscal 2010 (capital investment projects, etc.)	Created proposal of measures for 5% reduction in fiscal 2015 compared to fiscal 2010 (choose alternative solvent, installed electrostatic painting equipment, etc.)	0	Installed electrostatic painting equipment     Controlled paint coat thickness     Recycling of solvent

<sup>\*</sup>In addition to the above, "5% reduction in water usage compared to fiscal 2010," "2.5% reduction in energy and water usage by main overseas plants compared to fiscal 2010," "plant vegetation to conserve biodiversity," "maintain green procurement system," and "use FSC-certified printing paper" were added in fiscal 2014 as new mid-term environmental targets for fiscal 2015.

.... Target achieved ..... Target not achieved (improved since previous year) ..... Target not achieved (declined since previous year)